



**THE AMERICAN LEGION – January 2019 Meeting
SSgt Robert C. Melberg Virginia Beach Post 110
P.O. Box 62384
Virginia Beach, VA 23466**

Call to Order: The January, 2019 meeting of American Legion Post 110 was called to order by Commander Fred Kinkin.

Introduction of Guests, Prospective and New Members:

New members: none

Guests: Wayne Mead, Vice Commander, Membership of the Second District

Post Everlasting: None

Sick Call, Relief, and Employment: None

Officer's Roll Call: A roll call of Post 110's Officers was conducted, and having a quorum, business was discussed and voted on. Seventeen members were present.

Committee Reports:

Service Officer: Vacant (David Smith has volunteered to coordinate Service Officer issues for the post on an interim basis until a permanent officer is named.

Adjutant Rick Jones: So far we have had 297 renewals vs our 2019 goal of 347 members (85%). We achieved the Yorktown Award milestone for membership for having 85% by January 4th. One member, Clifford Atkinson, became a PUFL member. We had a new member this month: Jennifer Ann Kiggins.

Finance Officer Jon Asher: Financial status was: \$18,421.11 in building fund savings account; \$4,171 in Post Checking account.

Chaplain George Schmidt: Planning to attend the Four Chaplain's Ceremony on Feb 3, 2019.

Sgt. at Arms Jeff Kocab: Will provide new contact name for coordinating Tidewater Tides game for the post this summer.

Web Master Craig Huber: Absent. Website is up to date.

Vice Commander/Historian Bert Wendell: Nothing to report.

ALA Commander Tonya Jones: ALA will meet the first Wednesday of each month at Quentin's Tea Emporium.

Commander Fred Kinkin: Stressed the importance of finding new members. Volunteer activity December YTD: 888 hours and 5,644 miles. Members were reminded to report their volunteer hours monthly. Law and Order Night at Post 327, Norfolk, will be held on Tuesday, January 22nd. WHRO has launched an initiative called "A Wall of Faces" which is attempting to collect photos of each of the 1,307 Virginians who were killed in action in the Vietnam War.

Reading of Minutes: The meeting minutes are posted on the vapost110.org website.

Guest Speaker/Special Recognition:

Wayne Mead, Second District Membership Vice Commander, presented an update on American Legion membership programs and status for 2019. He stressed the importance of TEAM 100 program to renew 100% of our current members and also to find new members. He reviewed some video tools that are available to utilize to recruit new members. He also summarized the incentive program which provides \$5 to the post for every renewal from 2014, 2015 and 2016 members who left the post for various reasons. He also confirmed that members can authorize their renewal over the phone.

Major Topics Discussed

1. Starting in February, 2019 Post 110 will start holding its meetings at VFW 392 post located at 2408 Bowland Parkway, Virginia Beach (just off London Bridge Road near NAS Oceana). Post Commander will send email notification to all members the week before the meeting. The Commander will meet with Mary Kell Powers, OLPH, to discuss continuing our relationship with OLPH by holding ceremonies for certain holidays as we have in the past. The Post Commander will also present a Letter of Appreciation for OLPH for allowing us to use their facility.
2. The Commander reviewed key messages from the JAG Pilot program training held for 1st and 2nd District leaders on January 5. It was noted that Post 110 bylaws have not been updated since their inception in 1986. It was agreed that the Executive Board will commence a review and provide a recommended update of the bylaws to membership later this year.
3. Membership approved Jennifer Ann Kiggins as a new member by unanimous voice vote.as a new member by unanimous voice vote.
4. Jonathon Asher has completed turnover of Finance Officer responsibilities from Steve Sokolowski. Adjutant will draft letters to Bank of America and City National Bank, changing the name on post checking and savings accounts.

Long Range Goals:

1. Obtain permanent Post Home.
2. Increase active membership participation.

Recently Completed Events:

9 Nov – Veteran's Day ceremony at OLPH

12 Nov – Veteran’s Day Parade at Oceanfront

12 Dec – Christmas Dinner at Gus and George’s Spaghetti/Steak House

Upcoming Events:

February 3 - Four Chaplain’s Ceremony

February 6 – Post 110 Executive Board meeting; place TBD

February 9 – Eastern Region Oratorical Contest finals in Newport News

February 13 – American Legion Post 110 Meeting at VFW Post 392

February 17th – 2nd District Spring Conference

March 1-3 – Virginia Department Spring Conference, Renaissance Hotel, Portsmouth

March 13 – American Legion Post 110 Meeting at VFW Post 392

April 10 – American Legion Post 110 Meeting at VFW Post 392

Good of the Legion: None

50/50 Raffle: Mary Kinkin won the Crooked Raffle and donated proceeds to the Auxiliary Unit.

Next Monthly Meeting: Wednesday, February 13 at VFW 392 Post located at 2408 Bowland Parkway, Virginia Beach.

The meeting was adjourned at 2050.

Submitted by:

Frederic M. Kinkin

Post Commander

American Legion Post 110